

<b>Job Title:</b>	<b>Business Process Consultant</b>	<b>Job Category:</b>	Full-time
<b>Domain:</b>	Drug Discovery & Development	<b>Date Posted:</b>	05-Feb-2018
<b>Location:</b>	New Jersey, United States	<b>Zifo Contact:</b>	hr@zifornd.com



## Q. What is the job description?

- » The Business Process Consultant will be responsible for developing new business and providing support to strategic projects for the research and development division of pharmaceutical and biotech companies. The Consultant will work with Business Users and Managers of our Customers in conjunction with the internal Zifo support team. The Business Process Consultant will provide the consulting skills required to analyze customer needs and gaps and propose solutions to achieve the desired state

## Q. What are the job responsibilities?

- » Customer Success
  - Review Business processes and systems
  - Evaluate Industry trends to identify areas for optimization
  - Develop recommendations and future state strategy
  - Perform Gap Analysis, Define Future state process workflows and data models
  - Produce and deliver required documents and reports to customers
  - Project Management (Customer & Internal)
- » Business Development
  - Establish and manage the relationship with customers
  - Identify and develop new opportunities in existing and new accounts by promoting Zifo as a R&D solutions partner

## Q. What are the required skills?

- » Strong Written and Oral communication skills
- » Business Analysis Skills
  - Requirements elicitation & Use Cases creation

